



Capability Statement

Connecting You to Smarter Procurement



UEI:HKBSCGGDMGG9

CAGE Code: 8KXW1

COMPANY OVERVIEW

Lotus Connect is a **wholesale procurement-as-a-service** partner and **supplier** built to simplify purchasing for businesses and institutional organizations. Acting as a single, one-stop source, we help **education, healthcare, government, transportation, and construction** clients reduce complexity, accelerate fulfillment, and maintain compliance, covering everything from routine supplies to specialized sourcing through manufacturing and vetted vendors.

KEY DIFFERENTIATORS

- ✓ **Embedded Procurement Model**
We plug directly into your systems and workflows
- ✓ **Compliance-First Execution**
Regulatory, contractual, and supplier requirements built in
- ✓ **Custom & Non-Standard Sourcing**
Manufacturing and specialty sourcing when catalogs fail
- ✓ **Single Point of Accountability**
One owner from initial specifications to final delivery
- ✓ **Store-of-Record Experience**
While we are a procurement-as-a-service partner, we function as your store of record. Order through us as you would any traditional supplier.

CORE CAPABILITIES

- ✓ End-to-end Procurement Management
- ✓ Vendor Onboarding & Management
- ✓ Compliance-Driven Sourcing
- ✓ Project-Based Execution
- ✓ Scalable, On-Demand Support

RECENT CLIENTS



City of Philadelphia

\$500,000

Delivered municipal operational goods supporting city dept functions and facilities management.

Port Authority NY/NJ

\$2 mil



Provided mission-critical rail and transportation components, industrial equipment, safety supplies, and operational materials to support manufacturing continuity and transit reliability.

Alstom (US & Canada)

\$1 mil



Delivered multi-category industrial, safety, electrical, mechanical, and operational supplies supporting transportation infrastructure and public safety operations across NY and NJ facilities.



NYC Department of Education

\$3 mil

Supplied educational products and classroom materials supporting operational and instructional needs across multiple school facilities.



New Jersey Motor Vehicle Comm.

\$500,000

Supplied educational products and classroom materials supporting operational and instructional needs across multiple school facilities.



CONTACT US

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VISIT WEBSITE



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PRIMARY NAICS & PSC CODES

Office, Furniture & Workplace Solutions

- F337126** – Household Furniture Manufacturing
- 423210** – Furniture Merchant Wholesalers
 - 7105** – Household Furniture
 - 7195** – Miscellaneous Furniture & Fixtures
- 423420** – Office Equipment Merchant Wholesalers
- 424120** – Stationery & Office Supplies Merchant
- 453210** – Office Supplies & Stationery Stores
 - 7510** – Office Supplies
 - 7490** – Miscellaneous Office Machines

Electrical, Lighting & Power Solutions

- 423610** – Electrical Equipment & Wiring Supplies Merchant
- 423690** – Other Electronic Parts & Equip Merchant Wholesalers
 - 6135** – Nonchargeable Batteries
 - 6140** – Rechargeable Batteries
 - 6240** – Electric Lamps

IT, Technology & Digital Services

- 423430** – Computer & Computer Peripheral Equip & Software Merchant Wholesaler
- 423690** – Electronic Parts & Equipment Merchant
- 449210** – Electronics & Appliance Retailers
- 517810** – All Other Telecommunications
- 518210** – Computing Infrastructure, Data Processing, Web Hosting
- I541511** – Custom Computer Programming
- 541512** – Computer System Design
- 541513** – Computer Facilities Management
- 541519** – Other Computer Related Services

Commercial, Industrial & Construction Materials

- 423440** – Other Commercial Equipment Merchant
- 423490** – Professional Equip & Supplies
- 423390** – Other Construction Materials
- 423810** – Construction & Mining Machinery & Equipment Merchant Wholesalers
- 423830** – Industrial Machinery & Equipment Merchant Wholesalers
- 423840** – Industrial Supplies
 - 23611** – Residential Building & Construction
 - 5680** – Miscellaneous Construction Materials

Medical & Personal Care Supplies

- 423450** – Medical, Dental & Hospital Supplies
- 339113** – Surgical Appliance & Supplies Manufacturing
 - 6510** – Surgical Dressing Materials
 - 8530** – Personal Toiletry Articles

Engineering & Design Services

- 541330** – Engineering Services
- 541430** – Graphic Design Services
- 541490** – Specialized Design Services

423850 – Equipment & Supplies

- 423710** – Hardware Wholesalers
- 423120** – Motor Vehicle Supplies & New Parts
- 511199** – Publishers
- 423860** – Transportation Equipment & Supplies

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