



Capability Statement

Connecting Schools to Smarter Procurement



UEI:HKBSCGGDMGG9

CAGE Code: 8KXW1

COMPANY OVERVIEW

Lotus Connect is a **wholesale procurement-as-a-service** partner and **supplier** built to support **K-12 school districts, educational institutions, and public agencies** with compliant, scalable, cost-effective purchasing. We act as a single, one-stop source for operational, instructional, technology, facilities, and specialty sourcing needs, helping education leaders reduce administrative burden while accelerating delivery. From classroom materials to large-scale procurement initiatives, we embed directly into your workflows and function as an extension of your procurement team.

KEY DIFFERENTIATORS

- ✓ **Embedded Procurement Model**
We plug directly into district , purchasing workflows, and approval chains.
- ✓ **Store-of-Record Experience**
We function as your centralized purchasing channel, simplifying ordering across departments.
- ✓ **Academic Calendar Responsiveness**
We understand funding cycles, fiscal deadlines, and back-to-school urgency.
- ✓ **Multi-Site & District Scalability**
We support district-wide rollouts across multiple schools and campuses.
- ✓ **Custom and Non-Standard Sourcing**
When catalogs fall short, we source directly through manufacturing and vetted suppliers.

CORE CAPABILITIES

- ✓ End-to-end Procurement Management
- ✓ Compliance-Driven Sourcing
- ✓ Instructional Classroom Materials
- ✓ Facilities & Operations Support
- ✓ IT & Technology Procurement

RECENT CLIENTS

Lotus Connect delivered full-service sourcing, distribution, and fulfillment for multiple New York State Education Department (NYSED)-aligned STEM and classroom supply initiatives, enabling districts to meet curriculum and budget timelines with pre-qualified inventory and turnkey logistics.



CONTACT US

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VISIT WEBSITE



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PRIMARY NAICS & PSC CODES

NAICS 511199 PUBLISHERS

- Educational Workbooks
- Teacher Guides
- Curriculum Supplements
- Printed or Digital Classroom Materials
- Specialty Publishing

NAICS 424120 STATIONERY & OFFICE SUPPLIES

- Office Supplies
- Paper Products
- Writing Instruments
- Classroom Consumables
- Administrative Office Products

NAICS 423850 EQUIPMENT & SUPPLIES

- School Furniture
- Institutional Equipment
- Whiteboards & Bulletin Boards
- Storage Systems
- Commercial/Institutional Fixtures

NAICS 423430 COMPUTER & PERIPHERAL WHOLESALE

- Computers - Desktop, Laptop, Servers
- Computer Peripherals - Monitors, Printers, Storage Devices
- Networking Equipment
- Packaged Software
- IT-Related Wholesale Distribution

★ *Our procurement team will source, manufacture, or distribute any product directly to your location.*

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