# Capability Statement

*Connecting You to Smarter Gov Procurement*

**UEI:** HKBSCGGDMGG9

**CAGE Code:** 8KXW1

## COMPANY OVERVIEW

Lotus Connect is a **wholesale procurement-as-a-service** partner delivering compliant, end-to-end sourcing solutions for **municipal, state, quasi-public, and federal agencies**. We simplify complex purchasing environments by serving as a single, accountable point of execution, from routine operational supplies to specialized, project-based sourcing. Our model is designed to align with **public-sector regulations, budget cycles, audit requirements, and vendor compliance standards**, helping agencies move faster while maintaining transparency and control.

## CORE CAPABILITIES

- Logistics & Fulfillment Capability
- End-to-end Procurement Management
- Compliance-Driven Execution
- Operational and Facilities Support
- Budget and Time-Sensitive Solutions

## KEY DIFFERENTIATORS

- **Embedded Procurement Model**
  We integrate with agency workflows and procurement systems to reduce administrative burden and processing time.
- **Single Point of Accountability**
  One dedicated partner from specification to final delivery.
- **Store-of-Record Functionality**
  Agencies can order through us as they would a traditional contracted supplier, while benefiting from expanded sourcing reach and vendor oversight.
- **Scalable On-Demand Support**
  Capable of supporting both routine purchasing and high-volume, mission-critical projects.

## RECENT CLIENTS

Lotus Connect has delivered mission-critical educational procurement solutions supporting major U.S. cities with operational and facilities supplies. *Detailed project summaries are available upon request.*

Motor Vehicle Commission

## CONTACT US


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www.LotusConnect.org

221 River St. Suite 9, Hoboken, NJ 07030


VISIT WEBSITE

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## PRIMARY NAICS & PSC CODES

### NAICS 423610
### ELECTRICAL APPARATUS & EQUIP

- UPS Power Distribution
- Low-Voltage & Power Over Ethernet Gear
- LED Retrofit Kits
- Cabling & Accessories

### NAICS 423840
### INDUSTRIAL SUPPLIES

- Tools & Maintenance, Repair & Operations Basics
- Safety/Cone/Barrier Kits
- Material Handling
- Storage Solutions

### NAICS 423450
### MEDICAL, DENTAL & HOSPITAL SUPPLIES

- Personal, Protective Equipment & First-Aid Kits
- AED's & Response Gear
- Basic Diagnostics
- Clinic Consummables

### NAICS 423430
### COMPUTER & PERIPHERAL WHOLESALERS

- Computers - Desktop, Rugged Laptops/Tablets, Servers
- Computer Peripherals - Monitors, Secure Printers, Storage Devices
- AV/Meeting Room Kits
- Packaged Software
- IT-Related Wholesale Distribution

★ *Our procurement team will source, manufacture, or distribute any product directly to your location.*

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