



Capability Statement

Connecting You to Smarter Procurement



UEI: HKBSCGGDMGG9
CAGE Code: 8KXW1

COMPANY OVERVIEW

Lotus Connect is a **wholesale procurement-as-a-service** partner supporting **public and private healthcare organizations, research labs, veterans & military facilities and EMS first responders** with compliant, scalable, and contract-ready sourcing solutions. We act as a single point of accountability across clinical, operational, and infrastructure categories, embedding into your procurement systems to streamline purchasing while maintaining regulatory compliance. We reduce vendor complexity, improve speed-to-fulfillment, and ensure documentation integrity across every transaction.

CORE CAPABILITIES

- ✓ Public procurement compliance alignment
- ✓ Cooperative contract utilization
- ✓ Vendor onboarding & credentialing
- ✓ Audit-ready documentation
- ✓ Multi-facility rollout support

KEY DIFFERENTIATORS

- ✓ **Compliance-First Execution**
Regulatory, contractual, and supplier requirements embedded into every order.
- ✓ **Embedded Procurement Model**
We integrate directly into existing purchasing systems and approval workflows.
- ✓ **Store-of-Record Experience**
We operate as a centralized procurement channel, simplifying oversight across departments.
- ✓ **Custom & Non-Standard Sourcing**
When approved catalogs do not meet needs, we manufacture or source through vetted vendors and specialty suppliers.
- ✓ **Scalable Across Campuses**
Support for regional health authorities and distributed clinic networks.

CONTACT US

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VISIT WEBSITE



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PRIMARY NAICS & PSC CODES

NAICS 423450 MEDICAL, DENTAL & HOSPITAL SUPPLIES

- PPE & First-Aid Kits
- AED's & Response Gear
- Basic Diagnostics
- Clinic Consumables

NAICS 423840 INDUSTRIAL SUPPLIES

- Tools & MRO Basics
- Safety & Cone & Barrier Kits
- Material Handling
- Storage Solutions

NAICS 423610 ELECTRICAL APPARATUS & EQUIPMENT

- UPS & Power Distribution
- Low-Voltage & PoE Gear
- LED Retrofit Kits
- Cabling & Accessories

NAICS 423430 COMPUTER & PERIPHERAL WHOLESALE

- Computers - Desktop, Rugged Laptops/Tablets, Servers
- Computer Peripherals - Monitors, Secure Printers, Storage Devices
- AV/Meeting Room Kits
- Packaged Software
- IT-Related Wholesale Distribution

★ *Our procurement team will source, manufacture, or distribute any product directly to your location.*

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